



#### These Issues translate into...

#### Risks/Costs

- ➤ Higher resource prices
- > Business interruption due to resource constraints
- Waste management costs
- ➤ Pollution taxes
- ➤ Legal liability
- > Reduced market access
- Reduced access to financing and insurance
- ➤ Reputation/brand issues

#### **Opportunities**

- ➤ Reduced operating costs via eco-efficiency and waste prevention
- ➤ Higher profits or reduced product prices
- ➤ Enhanced market access for green products
- Cleaner technology investment opportunities
- Access to socially responsible investors

A company can't manage its environment-related risks/opportunities without accurate information on its

- > use of materials & energy
- generation of pollution/waste and
  - > related cost\$

# **Environmental Management Accounting (EMA)**

EMA is the identification, collection, analysis, and use of two types of information for internal decision-making:

- Physical information on the use, flows, and fates of energy, water, and materials (including wastes)
- Monetary information on environment-related costs, earnings, and savings





### Why was EMA Developed?

EMA was conceived in recognition of some of the limitations of conventional practices for informing environmental management decisions

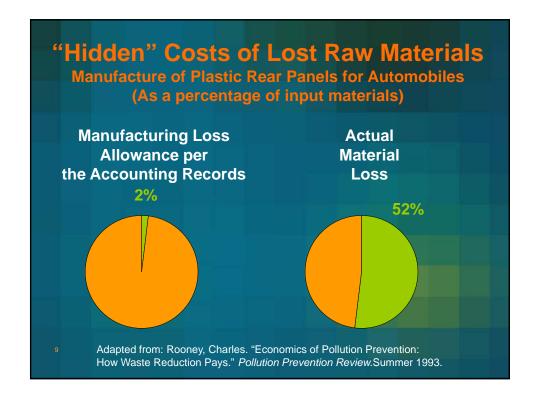
- insufficient tracking of energy, materials, and wastes
- "hiding" of costs in overhead accounts and elsewhere in the accounting records
- lack of data on future and less tangible costs in the accounting records at all
- Insufficient communications between the accounting and other departments/staff, e.g., production, environmental, research...

# Accounting Challenges: Input Materials

- Materials purchase/inventory information may not entered in enough detail
- Water/energy use may not be tracked in enough detail
- In manufacturing, product recipes may not reflect actual use of materials (or the actual rate of waste generation)
- ➤ Others?

# **Accounting Challenges: Output Materials**

- Some output "materials", e.g., waste and pollution, not tracked as well as input materials, at least not by the accounting function/system
- Some waste-related costs "hidden" in the accounting records, e.g., in overhead accounts
- Some waste-related costs not allocated to processes/products responsible
- > The true "cost of waste" not estimated correctly
- Some waste-related classified as fixed when they are really variable, or semi-variable
- ➤ Others?







### The Globalization of EMA...

- ➤ 1992: US Environmental Protection Agency was first national government agency to establish a formal EMA program
- 1999: Expert Working Group on EMA convened by the United Nations Division for Sustainable Development (UNDSD)
- ➤ 2004: EMA activities in over 30 countries
- 2005: International Guidance Document on EMA published by IFAC
- ➤ 2008 2011: ISO Standard on Materials Flow Cost Accounting under development (ISO 14051)

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## Raytheon and Haas TCM (1)

- Raytheon formed a cross-functional team of staff from purchasing, environmental, inventory, quality, finance, and engineering
- Team mapped out the physical flow of a priority set of chemicals, gases, and wastes in a pilot facility, covering all materials management steps
- A cost analysis revealed materials management costs of US \$1 for every dollar of materials purchased
- ➢ Initial benefits resulting from the pilot study included scrap cost reductions of ~ \$688,000/year, reduced inventory time (from 3-4 months to 1 week), and reduced purchase order cycle time (from 3-7 days to 2 days)

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## Raytheon and Haas TCM (2)

- ➢ In 1995, the physical mapping and monetary information was used to negotiate the goals and costs of a Chemical Management Services contract with Haas TCM (then Radian Int'l), to manage materials at over 70 Raytheon facilities, and to handle all environment-related data management and reporting
- Contract gave Haas incentives to achieve reductions in materials use and purchase prices, as well as improvements in process efficiency
- 1) CSP Website, http://www. CSP.org
- 2) T. Votta, R. Broe, J. Kauffman, and A. White, "Using Environmental Accounting to Green Supplier Contracts," *Pollution Prevention Review* (Spring 1998)

### **Sulzer Hydro**

a subsidiary of Sulzer Technology Corporation

- > Mid-sized facility (430 employees) in Kriens, Switzerland
- > Primary products hydroelectric machinery & engineering
- > Assessed materials flows through processes (including wastes)
- > Assessed a number of different types of environmentrelated costs
- ➤ Identified opportunities to reduce waste-related costs by 10% and electrical energy costs by 13%



Schroeder, G. and Winter, M. Greener Management International 17, Spring 1997

